

**Appendix C Product and Pricing Index  
Motorola Solutions, Inc. DIR-SDD-2203**

**PRODUCT NAME: Data Subscriber Devices**

**VENDOR NAME: Motorola Solutions, Inc.**

	<b>DIR Customer Discount</b>
<b>HARDWARE</b>	
APC 052 BTE	10.00%
APC 053 MME, SGW, PGW	10.00%
APC 054 HSS/PCRF	10.00%
APC 055 Core	10.00%
APC 058 LTE USB Dongle	5.00%
APC 057/065 LTE - Vehicular Modem Incl Antenna Kit	10.00%
APC 073/375 LTE	0.00%
APC 137 Key Management Encryption	5.00%
APC 170 Rugged Mobile Computing Accys	15.00%
APC 171 MDVR/DP-2	10.00%
APC 177 MC35/MC50	15.00%
APC 225 Data Station Accys	10.00%
APC 708 Data Devices	10.00%
APC 736 MW810	22.00%
APC 855 Data Accys	10.00%
<b>SERVICES (Add Lines and Services as Needed)</b>	
Installation	0%
Maintenance and Support	0%
Training	0%

**Appendix C Product and Pricing Index  
Motorola Solutions, Inc. DIR-SDD-2203**

**PRODUCT NAME: Data Products/Applications**

**VENDOR NAME: Motorola Solutions, Inc.**

	<b>DIR Customer Discount</b>
<b>HARDWARE</b>	
APC 002 RTVI	10.00%
APC 059/061 LTE Apps.	10.00%
APC 039 Radio IP Options and Accys	10.00%
APC 153 HPD Modems	15.00%
APC 297 Records Management	0.00%
APC 298/ PCS 299 Telematics	0.00%
APC 333/608 Premier CAD Products/Solutions, Options and Accys	10.00%
APC 488 Video Security Products/Solutions, Options and Accys	10.00%
APC 702/850/983 CAD Maintenance Software	0.00%
APC 879 TX Messenger	10.00%
APC 040 MVX1000; ITS Wireless Cameras, Options and Accys	15.00%
APC 041 ALPR Mobile/Fixed Video Sharing	10.00%
<b>SERVICES (Add Lines and Services as Needed)</b>	
Installation	0%
Maintenance and Support	0%
Training	0%

**Appendix C Product and Pricing Index**  
**Motorola Solutions, Inc. DIR-SDD-2203**

**PRODUCT NAME: Deployable Trailers**  
**VENDOR NAME: Motorola Solutions, Inc.**

	<b>DIR Customer Discount</b>
<b>HARDWARE</b>	
*These systems are customized and vary per quote*	
*They are composed of various APC Codes*	
APC 329+ RF Site on Trailer	Per APC
APC 606/207+ Backhaul on Trailer	Per APC
APC 377/280+ Master Site on Trailer	Per APC
<b>SERVICES (Add Lines and Services as Needed)</b>	
Installation	Per APC
Maintenance and Support	Per APC
Training	Per APC

**Appendix C Product and Pricing Index  
Motorola Solutions, Inc. DIR-SDD-2203**

**PRODUCT NAME: Fixed Data Products**

**VENDOR NAME: Motorola Solutions, Inc.**

	<b>DIR Customer Discount</b>
<b>HARDWARE</b>	
APC 085 ACE3600, Options and Accys	15.00%
APC 214 Moscad and Accys	10.00%
APC 224 PTP Wireless Bridges and Accys	15.00%
APC 218 PTP Wireless Bridges and Accys	15.00%
APC 275 Fixed Data Moscad, Options and Accys	10.00%
APC 342 Moscad and Accys	10.00%
APC 382 Fault Management Options and Accys	10.00%
APC 455 Data Subscriber	15.00%
APC 469 Moscad Firmware and Accys	10.00%
APC 499 Moscad-M and Accys	10.00%
APC 904 Canopy	15.00%
<b>SERVICES (Add Lines and Services as Needed)</b>	
Installation	0%
Maintenance and Support	0%
Training	0%

**Telecom services offered through the contract are only available in servicing emergency situations or for the duration of the emergency.**

**Appendix C Product and Pricing Index  
Motorola Solutions, Inc. DIR-SDD-2203**

**PRODUCT NAME: Fixed Network Equipment**

**VENDOR NAME: Motorola Solutions, Inc.**

	<b>DIR Customer Discount</b>
<b>HARDWARE</b>	
APC 063 LTE-PSIG, Options and Accys	10.00%
APC 051 to 056 LTE Options and Accys	10.00%
APC 131 Aurora Link and Accys	10.00%
APC 147 Router, Wan, and Accys	10.00%
APC 207 FNC Accys	10.00%
APC 222 PDG and Accys	15.00%
APC 329 Site Packages	10.00%
APC 381 RNC, WNG, and Accys	15.00%
APC 403 RNC, PDG, HPD and Accys	15.00%
APC 708 LTE-Battery Backup	10.00%
<b>SERVICES (Add Lines and Services as Needed)</b>	
Installation	0%
Maintenance and Support	0%
Training	0%

**Appendix C Product and Pricing Index  
Motorola Solutions, Inc. DIR-SDD-2203**

**PRODUCT NAME: Fixed Station Accessories**

**VENDOR NAME: Motorola Solutions, Inc.**

	<b>DIR Customer Discount</b>
<b>HARDWARE</b>	
APC 207 Antennas, Battery, Surge Kits and Accys	10.00%
APC 272 Manufact Equip	20.00%
APC 273 Controller Interface and Accys	10.00%
APC 277 Interface Cards	20.00%
APC 515 Transmission Line	20.00%
APC 524 Rapid Deployment Connectors	15.00%
APC 525 Console Transit Case	15.00%
APC 687 Interface Box	18.00%
APC 856 Alt Building	10.00%
<b>SERVICES (Add Lines and Services as Needed)</b>	
Installation	0%
Maintenance and Support	0%
Training	0%
Telecom services offered through the contract are only available in servicing emergency situations or for the duration of the emergency.	

**Appendix C Product and Pricing Index  
Motorola Solutions, Inc. DIR-SDD-2203**

**PRODUCT NAME: Fixed Station Controls**

**VENDOR NAME: Motorola Solutions, Inc.**

	<b>DIR Customer Discount</b>
<b>HARDWARE</b>	
APC 118 Phone Interface Accys	15.00%
APC 124 Command Star, MC series and Accys	15.00%
APC 129 Headsets, Microphones and Accys	20.00%
APC 202 Racks	15.00%
APC 228 Station Control Accys	30.00%
APC 229 Spectra-Tac/Logging, Options and Accys	13.50%
APC 261 Cables and Service Accys	5.00%
APC 322 MCC5500, MIP, Options and Accys	15.00%
APC 377 MTC3600, MTC9600 Options and Accys	17.00%
APC 404 CentraCom Gold, Options and Accys	20.00%
APC 415 Monitors	10.00%
APC 425 Small Systems	15.00%
APC 443 MCC7500, MGEG, Options and Accys	20.00%
APC 454 Control Kits, Cables, and Accys.	15.00%
APC 706 MCC Access, Options and Accys	20.00%
APC 708 Gold Elite Workstations, Options and Accys	17.00%
APC 729 Gold Elite Licenses, Kits	17.00%
APC 740 MIP Gateway, Options and Accys	15.00%
<b>SERVICES (Add Lines and Services as Needed)</b>	
Installation	0%
Maintenance and Support	0%
Training	0%

**Appendix C Product and Pricing Index  
Motorola Solutions, Inc. DIR-SDD-2203**

**PRODUCT NAME: Fixed Stations**

**VENDOR NAME: Motorola Solutions, Inc.**

	<b>DIR Customer Discount</b>
<b>HARDWARE</b>	
APC 112 G-Series Stations, Cables and Accys	18.00%
APC 115 G-Series Stations, Cables and Accys	10.00%
APC 281 Station Cables and Accys	18.50%
APC 301 Transit Cases	20.00%
APC 360 Quantar Rcvr and 6809 Site Options	21.50%
APC 417 Misc Site Equipment	10.00%
APC 422/484/557 MotoTrbo Stations, Cables and Accys	10.00%
APC 448 Conventional Options	20.00%
APC 474 MTR	23.00%
APC 509 Quantar, Options and Accys	21.50%
APC 512 MTR, Options and Accys	28.50%
APC 537 Quantar Options	21.50%
APC 590 Quantar 6809 Options	21.50%
APC 595 STR Options and Accys	18.00%
APC 643 STR DIU	15.00%
APC 675 Intellirepeater Options	20.00%
APC 680 Quantar Data Base Options Kits	21.50%
APC 743 Receiver and Accys	15.00%
APC 744 Misc. Parts	20.00%
APC 811 Encryption	5.00%
APC 881 Powerline LV	15.00%
<b>SERVICES (Add Lines and Services as Needed)</b>	
Installation	0%
Maintenance and Support	0%
Training	0%

**Appendix C Product and Pricing Index  
Motorola Solutions, Inc. DIR-SDD-2203**

**PRODUCT NAME: Mobile Radios**  
**VENDOR NAME: Motorola Solutions, Inc.**

	<b>DIR Customer Discount</b>
<b>HARDWARE</b>	
APC 038/216/475/563 MotoTrbo XPR, Options and Accys	10.00%
APC 291/554/644 Mobile Antennas	15.00%
APC 103 CDM 750, Options and Accys	26.50%
APC 109 CDM 1250, Options and Accys	26.50%
APC 185 Mobile Factory Depot	0.00%
APC 189 Options and Accys	15.00%
APC 276 Consolette, Options and Accys	25.00%
APC 287 PAC-RT/VRS750 Mobile, Options and Accys	10.00%
APC 374 Consolette Options	15.00%
APC 500 Options and Accys	25.00%
APC 776/869 Options and Accys	20.00%
APC 514/518 XTL2500, Options and Accys	25.00%
APC 527 APX6500, Options and Accys	25.00%
APC 585 XTL5000, Options and Accys	25.00%
APC 656 APX7500, Options and Accys	25.00%
APC 672 HT, MT, MTX, Options and Accys	33.50%
APC 726 XTL1500, Options and Accys	25.00%
APC 736 XTL1500, Options and Accys	22.00%
APC 775 XTL1500, Options and Accys	16.50%
APC 792 CDM1550, Options and Accys	26.50%
APC 922 CM200/CM300	20.00%
<b>SERVICES (Add Lines and Services as Needed)</b>	
Installation	0%
Maintenance and Support	0%
Training	0%

**Appendix C Product and Pricing Index  
Motorola Solutions, Inc. DIR-SDD-2203**

**PRODUCT NAME: Portable Radios**

**VENDOR NAME: Motorola Solutions, Inc.**

	<b>DIR Customer Discount</b>
<b>HARDWARE</b>	
APC 001, 004, 008 CDM1550/EX500/EX600/HT1250	20.00%
APC 87 MOTOTRBO	10.00%
APC 015/505 Portable Radiophone, Options and Accys	20.00%
APC 037/777/977 MotoTrbo XPR, Options and Accys	10.00%
APC 133 CP185	15.00%
APC 136 Minitor Pager/Receiver Options and Accys	15.00%
APC 158 CP110	20.00%
APC 169 Advisor Pager Options and Accys	20.00%
APC 185 Portable Factory Depot	0.00%
APC 205 XTS2500, Options and Accys	25.00%
APC 320 XTS5000, Options and Accys	25.00%
APC 361 Paging	15.00%
APC 407 XTS2500, Options and Accys	25.00%
APC 448 PR400	20.00%
APC 452 Pagers	15.00%
APC 453 Portable, Battery and Accys	20.00%
APC 476 Portable, Antenna and Accys	20.00%
APC 481 APX6000, Options and Accys	25.00%
APC 483 PM1500, Options and Accys	25.00%
APC 562 FIREMAC, Options and Accys	25.00%
APC 626 PR1500	20.00%
APC 655/527 APX7000/APX6500, Options and Accys	25.00%
APC 672 Portable, Charger and Accys	33.50%
APC 687 XTS1500, Options and Accys	18.00%
APC 721 XTS5000, Options and Accys	25.00%
APC 749 HT1250, Options and Accys	33.50%
APC 839 Encoders	15.00%
APC 841 HT1550, Options and Accys	33.50%
APC 883 Talkabouts	15.00%
APC 940 Minitor Parts	15.00%
APC 941 Infrastructure	15.00%
<b>SERVICES (Add Lines and Services as Needed)</b>	
Installation	0%
Maintenance and Support	0%
Training	0%

**Appendix C Product and Pricing Index  
 Motorola Solutions, Inc. DIR-SDD-2203**

**PRODUCT NAME: Product Software Upgrades**

**VENDOR NAME: Motorola Solutions, Inc.**

	<b>DIR Customer Discount</b>
<b>HARDWARE</b>	
APC 195 FNE Version Upgrades and Options	0.00%
APC 216 MotoTrbo Sfwr. Applications	10.00%
APC 371 Programming Software	0.00%
APC 430 Subscriber Upgrades and Options	20.00%
APC 729 FNE Flash Upgrades and Options	17.00%
APC 823 Software Subscription Agreement Options	0.00%
<b>SERVICES (Add Lines and Services as Needed)</b>	
Installation	0%
Maintenance and Support	0%
Training	0%

**Appendix C Product and Pricing Index  
Motorola Solutions, Inc. DIR-SDD-2203**

**PRODUCT NAME: Radius Radios**

**VENDOR NAME: Motorola Solutions, Inc.**

	<b>DIR Customer Discount</b>
<b>HARDWARE</b>	
APC 159 PM1200, Options and Accys	20.00%
APC 362 Radius Duplexer, Options and Accys	20.00%
APC 372/644/742 Portable Accys	20.00%
APC 417 Portable Accys	10.00%
APC 644 Portable Accys	15.00%
APC 456 Encryption Kits, Options, Accys	20.00%
APC 457 Duplexer, Antenna and Accys	20.00%
APC 512 Grounding and Accys	23.00%
APC 554 Antennas and Accys	15.00%
APC 577 Passport, LTR, Options and Accys	20.00%
APC 682 Radius Accys	20.00%
APC 795 Radius Accys	25.00%
<b>SERVICES (Add Lines and Services as Needed)</b>	
Installation	0%
Maintenance and Support	0%
Training	0%

**Appendix C Product and Pricing Index**  
**Motorola Solutions, Inc. DIR-SDD-2203**

**PRODUCT NAME: Secure Solutions**  
**VENDOR NAME: Motorola Solutions, Inc.**

	<b>DIR Customer Discount</b>
<b>HARDWARE</b>	
APC 137 Key Management Encryption	5.00%
APC 201 KVL3000, Options and Accys	10.00%
APC 229 Spectra-Tac/Logging, Options and Accys	14.00%
APC 424 Digitac, Options and Accys	15.00%
APC 443 PCMCIA Options and Accys	20.00%
APC 462 Encryption Options and Accys	10.00%
APC 524 MotoBridge, DIU, Options and Accys	15.00%
APC 525 Astro-Tac, Options and Accys	15.00%
APC 708 MotoBridge Options and Accys	10.00%
<b>SERVICES (Add Lines and Services as Needed)</b>	
Installation	0%
Maintenance and Support	0%
Training	0%

**Appendix C Product and Pricing Index  
Motorola Solutions, Inc. DIR-SDD-2203**

**PRODUCT NAME: Services**

**VENDOR NAME: Motorola Solutions, Inc.**

	<b>DIR Customer Discount</b>
<b>HARDWARE</b>	
<b>SERVICES (Add Lines and Services as Needed)</b>	
APC 226 Managed ISSI Services	0.00%
APC 548 CAD Services	10.00%
Project Management Daily Rate*	0.00%
System Engineering Daily Rate*	0.00%
System Technologist Daily Rate*	0.00%
Standard Shop Installation: Hourly Rate*	0.00%
Standard Shop Installation: Daily Rate*	0.00%
Mobile Radio Installation*	0.00%
Radio Programming*	0.00%
Data Installation*	0.00%
Training Daily Rate*	0.00%
*Prices may vary by Region and Stated Scope. Travel Not Included	

**Appendix C Product and Pricing Index  
Motorola Solutions, Inc. DIR-SDD-2203**

**PRODUCT NAME: Trunking Products and Systems**

**VENDOR NAME: Motorola Solutions, Inc.**

	<b>DIR Customer Discount</b>
<b>HARDWARE</b>	
APC 112 GTR8000 Site, Options and Accys	18.00%
APC 115 CommPort and Accys	10.00%
APC 152 Microwave and Chan	5.00%
APC 262 Service/Shop Suppliss	20.00%
APC 277 MTC3600 Options	20.00%
APC 280 Controller Options and Accys	18.50%
APC 281 Controller Configuration Options	18.50%
APC 377 MTC3600 and Accys	17.00%
APC 495 PDG and Accys	15.00%
APC 593 MTR, MTC Trunking Options	23.00%
APC 647 Site Lens, Options and Accys	10.00%
APC 708 FNE, Site, Controller, Options and Accys	10.00%
APC 877 Network Mgmt, Controller, and Options	18.50%
<b>SERVICES (Add Lines and Services as Needed)</b>	
Installation	0%
Maintenance and Support	0%
Training	0%

**Appendix C Product and Pricing Index**  
**Motorola Solutions, Inc. DIR-SDD-2203**

**PRODUCT NAME: Wireless Solutions**

**VENDOR NAME: Motorola Solutions, Inc.**

	<b>DIR Customer Discount</b>
<b>HARDWARE</b>	
APC 037/038/484/563/977 Wireless Mobility	10.00%
APC 075/076 Mesh Fixed Wireless Broadband Software	0.00%
APC 606 Canopy Options and Accys	15.00%
APC 683 MotoMesh Options and Accys	15.00%
APC 800/801/806 Fixed Wireless Broadband Options/Accys	0.00%
APC 832 Wireless Lan Switches, Options and Accys	10.00%
APC 907/908 Unlicensed and licensed	15.00%
APC 947 Fixed Wireless Broadband Peripherals	15.00%
<b>SERVICES (Add Lines and Services as Needed)</b>	
Installation	0%
Maintenance and Support	0%
Training	0%